

## Cam Foster

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**From:** "Dan Ugrin" <dan.ugrin@verizon.net>  
**To:** "Gulfstar" <gulfstar@list.sailnet.net>  
**Sent:** Monday, December 13, 2004 1:48 PM  
**Subject:** Re: [gulfstar] Looking for Gulfstar Home Page

Dwight,

A little History:

About 1989 Viking Yachts was looking to expand its capacity. Rather than build a new boatyard from scratch it made Gulfstar an offer on theirs. Gulfstar accepted and was merged into Viking.

Viking Yachts was not interested in continuing the Gulfstar line and all of their tooling and spares were destroyed or sold for scrap. Gulfstar, as a company is no more....

The Florida Gulfstar Club has managed to save some original plans diagrams etc. and these are for sale through their website. Go to <http://www.gulfstarownersclub.org/> and click on "Sales."

There is a classified ad section at <http://www.gulfstarownersclub.com> Click on "Discussion Forums." They also have a "Gulf-Store" section where they occasionally have items for sale.

If you are looking to track down Gulfstar boats that are for sale, the best place to start is Yacht World's website at: <http://www.yachtworld.com/boats/index.html> where you will find brokered yachts. You can often find boats that are for sale by owner through Google.

Dan Ugrin

On Monday, December 13, 2004, at 05:17 AM, Dwight Yachuk wrote:

Hi Ron.

I suppose this might have started with my initial request for a site about gulfstars.

I guess we now have two premier sources :)

Anyways, some of the other sites (Columbia for example) have a For Sale section where people list their boats and related items for sale (or looking for).

I didn't see any such listing at your site (or at the other site too). Did I miss it? Any demand for such a service from the members?



PRESS RELEASE

October 29, 1987

Contact: Kathy MacCausland  
(609)296-4980

VIKING AND GULFSTAR FORM NEW ENTITY

St Petersburg Florida - Two veteran boat building families the Lazzaras and Healeys, today announced the formation of Viking Gulfstar. This new boat building entity will merge the best technologies and resources of each. The Healey family, owners of Viking Yacht based in New Gretna, New Jersey, primarily builds convertible yachts in the 35' - 57' range. The Lazzara family owners of Gulfstar based in St. Petersburg, Florida, manufactures motor yachts in the 55' plus range

The Lazzara and Healey families over the years have developed a mutual admiration for each other's products. A special friendship developed because both families were committed to a common goal of excellence. It was then that a decision was made to join forces to create a stronger entity. Gulfstar and Viking will combine physical technological, and human resources from both facilities to concentrate on the manufacturing of the industry's finest high performance luxury motor yachts and convertibles.

Both Viking Gulfstar and Viking Yacht will retain separate corporate structure and production to facilitate model specializations and to ensure customers the finest and most technically advanced yachts built today

101 16th Ave. South St. Petersburg, FL 33701



Gulfstar

The Lazzara family; father Vince, sons Brad and Dick for over 30 years have pursued a singular goal: manufacturing high quality, seaworthy fiberglass yachts. Vince Lazzara began his yacht building career in 1955, when as a principal in Aero Marine Industries, he helped pioneer the first fiberglass auxiliary sailboat - the 41' Bounty II. Almost fifteen years ahead of its time Vince Lazzara saw over 100 fiberglass boats built using this new technology. In 1959 the company was sold to Grumann Aircraft Corporation. In 1960, Vince went on to co-found Columbia Yacht Corporation, which soon became one of the largest sailboat manufacturers in the United States. Columbia was sold to Whittaker Corporation in 1967.

Vince formed Gulfstar in 1970 with a goal to design and build quality innovative yachts. In the past 17 years, St Petersburg, Florida-based Gulfstar has become renowned for quality, performance, and value in the production of over 2,500 fiberglass yachts across a product line of sailboats, trawlers, and motor yachts in the 36' to 80' size range. Today, sons Brad and Dick are the hands-on managers. Brad runs the financial and marketing aspects while Dick directs design, development, and manufacturing. This synergistic relationship closely parallels the Healey Brothers of Viking Yachts.

## Viking Yacht Company

The Healey brothers, Bi and Bob, direct a professional staff of boat builders with over 23 years of experience. They are both innovative and ambitious and display uncompromising attention to details. Under the Healey family guidance, the Viking Yacht Company based in New Gretna New Jersey has manufactured over 2,000 Convertibles and Motor Yachts from the mid-thirty foot to mid-fifty foot size range. Similar to the Lazzara brothers, Bob handles finances and overall company planning while Bi is hands-on with regard to the design and manufacturing of the yachts.

## Viking Gulfstar

(A Marriage of two boat building companies.)

The Healey and Lazzara families are proud to announce the merger of their technology and resources, culminating in a new boat building entity with over sixty years of successful yacht building - Viking Gulfstar. Based in St Petersburg, Florida, Viking Gulfstar will concentrate on the design and production of high performance luxurious Motor Yachts in the 55' and above range. Viking Gulfstar will realize the benefits of the thinking and ideas of these two families while retaining the dedicated goal of building quality performance motor yachts. Through the integration of shared management and material resources of both Viking Gulfstar and Viking Yachts, the best ideas and production techniques from each will be incorporated on a common basis to achieve the best built motor yachts and convertibles in our industry.



GULFSTAR

# viking

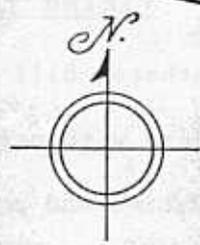
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687

GANDY BRIDGE

TAMPA

BAY

19

49th ST.

686

9th ST. N.

PARK BLVD.

VIKING

HAINES RD.

62nd AVE. N.

54th

9th ST. S.

4th ST. S.

92

4th ST. S.

275

9th ST. S.

2nd AVE. N.

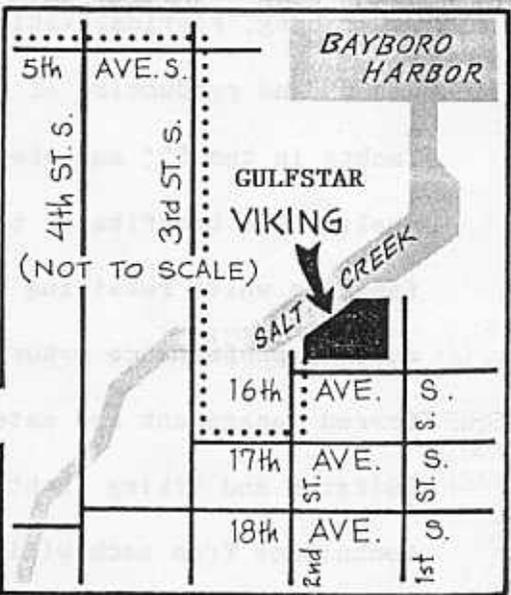
THE PIER

5th AVE. S.

ALBERT WHITTED AIRPORT

CENTRAL AVE.

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AREA ENLARGED

ABBREVIATIONS

AC Aft Cockpit Sailboat  
MS Motor Sail  
SM Sail Master

CC Center Cockpit  
MY Motor Yacht  
TWLR Trawler

EAD Extended Aft Deck  
OPAD Open Aft Deck

MC Motor Cruiser  
SC Sail Cruiser

GULFSTAR POWER VESSELS	APPROX PRODUCTION YEARS	APPROX NUMBER PRODUCED
36 TWLR		
MK I	1972 - 1973	98
MK II	1975 - 1976	35
38 MC	1980 - 1984	30
43 TWLR		
MK I	1973 - 1974	64
MK II	1975 - 1977	90
44 MC	1978 - 1980	105
44 MY		
MK I	1985	12
MK II	1986	12
MK III	1987	12
MK IV	1988	2
OPAD	1987 - 1988	1
48 MY	1981 - 1982	23
49 MY		
EAD	1987 - 1988	6
MK I	1983 - 1984	26
MK II	1985	10
MK III	1986	10
MK IV	1987 - 1988	12
50 MY	1990	8
53 TWLR	1975 - 1976	6
55 MY	1987 - 1990	35
57 MY	1990	3
63 MY	1987 - 1990	28
65 MY EAD	1989 - 1991	6
72 MY	1987 - 1990	6

GULFSTAR SAIL VESSELS	APPROX PRODUCTION YEARS	APPROX NUMBER PRODUCED
36 AUX SAIL	1983 - 1985	23
36 SALON MS	1971	3-4
36 MS	1971 - 1972	
37 AC SAIL	1976 - 1979	154
37 CC SAIL	1986	10-12
39 CC SAIL	1986	10-12
39 SM	1981 - 1984	57
40 CC SM	1982	12
40 CUST SAIL	1977 - 1978	2
41 AUX SAIL	1973 - 1975	160
42 CSY	1986	42
43 AUX SAIL	1976 - 1978	80
43 MS	1971 - 1973	10
44 AUX SAIL	1978 - 1982	70
44 AUX SAIL	1982 - 1983	10-12
(West Indies Model)		
44 MK II	1983 - 1984	10
44 MS	1974 - 1975	79
45 HIRSH	1985 - 1986	30
47 SM	1978 - 1981	79
50 AUX SAIL	1975 - 1980	72
50 CSY	1986	
50 SM	1982 - 1985	17
52 SM	1975 - 1976	12
(Independence Model)		
53 MS	1971 - 1975	27
54 SC	1985 - 1986	23
60 AUX SAIL	1981 - 1984	
60 MK II	1985 - 1986	12
62 SM	1982 - 1985	
63 SC	1985 - 1986	
80 AUX SAIL	1986	